

Message Text

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13

ACTION EB-07

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FM AMCONSUL HONG KONG

TO SECSTATE WASHDC 1637

INFO AMEMBASSY BANGKOK

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY TOKYO

USLO PEKING

CINCPAC

C O N F I D E N T I A L HONG KONG 9591

CINCPAC FOR POLAD

E.O. 11652: GDS

TAGS: PFOR, EEWT, CB, HK

SUBJ: CAMBODIAN COMMERCIAL ACTIVITIES IN HONG KONG

REF: HONG KONG 6699

1. ACCORDING TO LOCAL BUSINESS SOURCES, THE TWO-MAN CAMBODIAN TRADE TEAM PRESENTLY IN HONG KONG (REPORTED REFTTEL) ALREADY PLACED ORDERS AMOUNTING TO US\$100,000 TO \$150,000. ITEMS PURCHASED INCLUDE CHEMICALS, PHARMACEUTICALS, AND PHOTOGRAPHIC MATERIALS. (AS FAR AS IT CAN BE DETERMINED, NO U.S. PRODUCTS WERE PURCHASED.) THE TRADE TEAM REQUESTED MACHINERY CATALOGUES AND SHOWED GREAT INTEREST IN ORDERING SPARE PARTS BUT HAS GREAT DIFFICULTY IN DESCRIBING ITS NEEDS. THE TEAM ALSO MADE SOME INQUIRIES ON THE COMMERCIAL USES OF COCONTUS.

2. BUSINESS CONTACTS FOR THE CAMBODIANS WERE ARRANGED BY THE CHINA RESOURCES REPRESENTATIVES. PAYMENTS WERE MADE THROUGH AN OPEN LETTER OF CREDIT FROM THE BANK OF CHINA.

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3. THE CAMBODIANS ARE PRESENTLY OPERATING OUT OF A MODEST

HOTEL AND REPORTEDLY INTEND TO REGISTER THEIR TRADING
COMPANY IN HONG KONG AND FIND A SUITABLE OFFICE AS SOON
AS LOCAL PERMISSION IS GIVEN FOR THEIR ESTABLISHMENT.

4. COMMENT: WE CONTINUE TO BELIEVE THAT HONG KONG LOCAL
AUTHORITIES WILL ACCEDE TO THE REQUEST FOR THIS COMMERCIAL
ENTERPRISE.

CROSS

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NNN

Message Attributes

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